

THE BEST IN ITALY

# ENERGY REPORT 2019



LEGALCOMMUNITY



# LC Publishing Group

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**INFORMATION**



**EVENTS**



**INTELLIGENCE**



**PUBLICATIONS**

LC publishing Group provides 100% digital information - with a business angle - on legal, finance and food markets in Italy and is the largest legal publisher across southern Europe and Latin America after the acquisition of the majority share in Iberian Legal group. LC Publishing Group has offices in Milan, Madrid, and New York.



# METHODOLOGY

## RANKING



Rankings A, B and C correspond to law firms specialising in Energy ranked by the **most prestigious legal directories** (Chambers & Partners and Legal 500).

**A** Band 1   **B** Band 2   **C** Band 3

Rankings A, B and C are based on the average assessment (A, B and C) of qualities/expertise in the different practice areas (Finance, Project finance, Corporate M&A, Administrative and environmental, Litigation, Arbitration, Regulatory antitrust, Tax Energy, Criminal Law, Energy Efficiency, Energy Innovation, Oil & gas, Utilities, Renewables).

### More specifically:

**A** The firm has a well-established presence in the market with a wide range of operations carried out for leading clients in the Energy sector; the team has transversal skills and is active in all Energy sub specializations; wide recognition and “high” reputation according to clients, peers and in general by all market observers contacted by our Research Center, including competitors.

**B** The firm is present and active in the market; the team has excellences in one or more – but not all – sub specializations; well-established and partially widespread reputation according to its clients and other lawyers’ clients.

**C** The firm is present and active in the market; the team’s expertise has a primary focus on a specific practice area; recommendations are mostly received by its clients.

The **NEW** symbol indicates that the firm is included in the Report for the first time.

The following signs ▲ ▬ ▼ indicate:

- whether the firm ranking has changed compared to last year, i.e. whether it is moving up, moving down or is stable.
- whether the team has changed compared to last year, i.e. whether it is increasing in size, decreasing or is stable.

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# 2019 EVENTS CALENDAR



## LEGALCOMMUNITY AWARDS

These awards refer to Legalcommunity, our digital title, and they reward the best law firms and lawyers by area of expertise. There are 8 Legalcommunity Awards each year.

Energy Awards	Past event 31 January
Finance Awards	Milan, 21 February
Tax Awards	Milan, 25 March
Ip & Tmt Awards	Milan, 13 May
Corporate Awards	Milan, 13 June
Italian Awards (by region)	Rome, 11 July
Labour Awards	Milan, 30 September
Marketing Awards	Milan, 29 October



## FOODCOMMUNITY AWARDS

We reward the protagonists of the food & beverage sector in Italy for their excellence and impact from a business point of view (Chefs, entrepreneurs, small artisan producers etc.)

Foodcommunity Awards	Milan, 9 December
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## DIVERSITYAWARDS

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This event contemplates a moment of discussion (roundtable) and a ceremony to celebrate the entities (companies and institutions) committed to the inclusion and the protection of rights of diversities.

Diversity Awards	Milan, 4 July
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## FINANCECOMMUNITY AWARDS

These awards are dedicated to the Italian financial community and they reward the best bankers, advisors, investors, banks, private equity representatives, Sgr of the year.

Financecommunity Awards	Milan, 14 November
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## INHOUSECOMMUNITY AWARDS

This event intends to reward the best professionals within companies: from legal affairs, HR, financial to tax departments.

Inhousecommunity Awards	Milan, 17 October
Inhousecommunity Awards Switzerland	Lugano, 21 November

## LEGALCOMMUNITYWEEK

LCPUBLISHINGGROUP

The international week of events for the legal and business community in Milan.

Legalcommunity Week	Milan, 10-14 June
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## SAVETHEBRAND

LCPUBLISHINGGROUP

This event celebrates Made in Italy in the 3F sector "Fashion, Food, Furniture" through its protagonists: the entrepreneurs.

Save the Brand	Milan, 28 November
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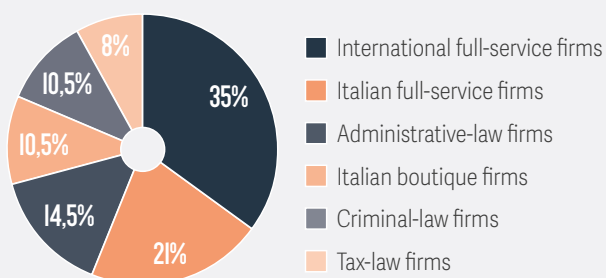
# A MARKET THAT CONFIRMS THE GROWTH TREND, EVER MORE FOCUSED ON THE DIGITAL EVOLUTION

a cura di alessandra benozzo

## TOTAL VALUE

This year, fifty firms active in the energy sector collaborated with Legalcommunity's research center, allowing us to come up with an updated picture of the industry in Italy.

Our sample includes:



In 2018, as with last year, estimated turnover for business related to the energy industry is seeing growth. The estimate the research center has come up with is overall turnover of about 260 million euros, with 30% growth compared to last year's data. In this particular sample, the trend points to growth of 20% as well.

Below is the list of the ten firms with the greatest estimated turnover linked to energy dealings. The collective turnover for these ten firms amounts to 137 million euros, therefore, more than half of the overall turnover in the sector.

## TOP TEN FIRMS IN TERMS OF ESTIMATED TURNOVER

IN ALPHABETICAL ORDER

- ★ BonelliErede
- ★ Cleary Gottlieb
- ★ Curtis
- ★ Dla Piper
- ★ Gianni Origoni Grippo cappelli & Partners
- ★ Chiomenti
- ★ Grimaldi Studio Legale
- ★ Hogan Lovells
- ★ Legance
- ★ Paul Hastings

## FIRMS WITH THE HIGHEST PERCENTAGE OF ENERGY-DRIVEN TURNOVER

Among the firms whose overall turnover is strongly tied to various activities in the energy sector, the one that stood out the most was L&B Partners, which reports that 90% of its revenue comes from work carried out in the energy industry. This is a boutique firm headed up by partner Michele di Terlizzi, with vertical specialization in renewable energy and an innovative business model that successfully combines financial advisory and legal services. Then there are various firms specialized in the administrative field, such as CDRA, Fidanza Gigliola, Sticchi Damiani and Todarello. In addition, there are three international firms, with turnover of 50% or more in this industry: Ashurst, Watson Farley & Williams, and Curtis, which is especially well known for its work in litigation and international arbitration.

% of Energy & Infrastructure revenues on overall turnover		
L&B Partners Avvocati Associati	90%	<div></div>
Fidanza Gigliola Studio Legale	60%	<div></div>
Watson Farley & Williams	60%	<div></div>
Ashurst	50%	<div></div>
Curtis	50%	<div></div>
Todarello & Partners	50%	<div></div>
Sticchi Damiani	40%	<div></div>
CDRA	40%	<div></div>
4Legal	40%	<div></div>

Source: estimate from Legalcommunity research center, or data that has been provided

## TEAMS

	2017		2018	
Total	850	▲	923	+8,5%
Partner	235	▼	229	

There are 923 legal professionals, including partners, attorneys, associates and trainees, working in this area (full or part time), showing growth of 8.5% as compared to the professionals working in the sector in 2017. However, the number of partners has decreased from 229 this year as compared to 235 in 2017. Data having to do exclusively with the firms in the 2017 study paints a different picture: a decrease in the total number of professionals, as well as the number of partners, down 7% and 19% respectively.

## THE LARGEST TEAMS

According to the study are Grimaldi (56), DLA Piper (50), Legance (48) and Gianni Origoni Grippo Cappelli & Partners (41).

The rankings have remained more or less the same as compared to 2017 with Legance moving up the list and bypassing Gianni Origoni Grippo Cappelli & Partners, which still maintains a leading position despite losing 8 employees dedicated to the industry.

	Firm	Team	Partners	% Partners
1	Grimaldi Studio Legale	56	17	30%
2	Dla Piper	50	15	30%
3	Legance	48	7	14.5%
4	Gianni Origoni Grippo Cappelli & Partners	41	10	24.3%
	Hogan Lovells	35	6	17%
5	PwC TLS	35	4	11.4%

Looking at all of the 50 firms that took part in the survey, the average ratio of partners to the team is just over 25%. At the opposite ends of this range, there's PwC's 11.4% and LCA's 44.4%.

## TEAMS THAT HAVE GROWN THE MOST

Firm	Team 2018	Team 2017	Difference 	Who joined the team
Rödl & Partners	25	16	+9	9 associates
Linklaters	18	13	+5	1 partner (Roberto Casati), 2 associates and 2 trainees
L&B Partners Avvocati Associati	15	12	+5	1 partner (Antonella Cozzoli), 2 associates, 2 trainees
Lipani Catricalà & Partners	12	8	+4	1 partner (Roberto Nigro), 3 associates
Paul Hastings	15	12	+3	3 associates
McDermott Will & Emery	13	10	+3	3 associates, 1 counsel
Gebbia Bortolotto	16	13	+3	3 counsels

## THE TEAMS THAT HAVE SEE THE GREATEST DECREASE:

Firm	Team 2018	Team 2017	Difference 
Chiomenti	16	36	-20
Hogan Lovells	35	44	-11
Gianni Origoni Grippio Cappelli & Partners	41	49	-8
Macchi di Cellere Gangemi	32	25	-7
Watson Farley & Williams	18	24	-6

## NEW HIRES IN 2018

There were a total of 67 new hires in energy teams at the various firms. In most cases, these hires included associates but there were also new partners brought in along with those in more senior roles. This trend seems destined to continue through 2019 as evidenced by Cristina Martorana's recent move from Orrick to Legance.

In detail:

Name	Joined the firm	From
<b>Pierpaolo Mastromarini</b> <i>Partner</i>	Bird & Bird	Watson Farley & Williams
<b>Giovanni Diotallevi</b> <i>Partner</i>	Dentons	Chiomenti
<b>Roberto Nigro</b> <i>Partner</i>	Lipani Catricalà	Eunomia
<b>Sergio Fienga</b> <i>Partner</i>	Pedersoli Studio Legale	Caiazzo Donnini Pappalardo
<b>Enrico Maria Mancuso</b> <i>Partner</i>	Pedersoli Studio Legale	Baker McKenzie
<b>Mario D'Ovidio</b> <i>Partner</i>	Watson Farley & Williams	Dla Piper
<b>Carmine Oncia</b> <i>Partner</i>	Giliberti Triscornia	Grimaldi Studio Legale
<b>Claudia Bruscaaglioni</b> <i>Partner</i>	LMCR	Macchi di Cellere Gangemi
<b>Cristina Ajroldi</b> <i>Of Counsel</i>	Gebbia Bortolotto	-
<b>Alessia Marconi</b> <i>Legal Director</i>	Dla Piper	Watson Farley & Williams
<b>Katia Zulberti</b> <i>Senior Attorney</i>	Chiomenti	NCTM

If we look at internal promotions, Ashurst certainly stands out. In 2018, two attorneys were promoted to partner: Umberto Antonelli who specializes in project finance and Elena Giuffrè who specializes in administrative law.

## ORGANIZATIONAL CHANGES

Finally, we'd like to point out the rebranding of the Amministrativisti Europei Associati firm to Fidanzia Gigliola, which took place in 2018, and the creation of an administrative law department as well as a white-collar defense department by Pedersoli. The administrative-law department was created at the end of 2017 and is headed up by lawyer Sergio Fienga while professor Enrico Maria Mancuso leads the white-collar defense team created in January 2018.

## FIRMS/ LAWYERS MENTIONED MOST FREQUENTLY BY THOSE IN THE MARKET

Professionals in the market clearly categorize the firms in two major ways: those that can handle energy deals from A to Z, guaranteeing the highest levels of service in all areas, and those firms that have one or more areas of specific expertise.

In the first group, the firms that were mentioned most often included, in first place, Gianni Origoni Grippo Cappelli & Partners, followed by Legance and DLA, tied for second place, and with Ashurst taking the third spot.

In terms of the individual specializations, the following names got the most mentions:

### M&A

- **DLA Piper** – Francesco Novelli
- **Gianni Origoni Grippo Cappelli & Partners** - Francesco Puntillo
- **Paul Hastings** - Lorenzo Parola
- **Orrick** - Carlo Montella

### Finance and Project Finance

- **BonelliErede** - Catia Tomasetti
- **Legance** - Monica Colombero

- **Chiomenti** - Carola Anonini
- **Ashurst** – Carloandrea Meacci

### Administrative

- **Studio Sticchi Damiani** - Andrea Sticchi Damiani
- **Gianni Origoni Grippo Cappelli & Partners** - Giuseppe Velluto
- **CDRA** - Carlo Comandè
- **DLA Piper** – Germana Cassar

### Litigation and arbitration

- **Fraccastoro** - Fraccastoro Giorgio
- **Lipani Catricalà & Partners** - Damiano Lipani
- **Cleary Gottlieb** - Ferdinando Emanuele
- **Watson Farley & Williams** - Elvezio Santarelli

### Regulation/Antitrust

- **CDP** - Rino Caiazzo
- **Clifford Chance** – Luciano Di Via
- **Grimaldi Studio Legale** - Francesco Sciaudone
- **Paul Hastings** - Francesca Morra
- **Todarello & Partners** - Federico Novelli,

### TAX

- **Puri Bracco Lenzi** - Pietro Bracco
- **CMS** – Stefano Chirichigno
- **Legance** - Claudia Gregori
- **Ludovici Piccone & Partners** - Paolo Ludovici

### Criminal

- **Bertolini Clerici** - Nicolò Bertolini Clerici
- **Gebbia Bortolotto** - Maurizio Bortolotto
- **Perroni e Associati** - Giorgio Perroni
- **Pavia e Ansaldo** - Francesco Bruno.

### Ranking of those most mentioned by peers





## Ranking of those most mentioned by the market



## MARKET TRENDS

The challenges of energy transition. Key words: technological evolution and the digitalization of energy.\*

Europe is aiming for the objective of having 32% of its energy production come from renewable sources by 2030.

This is motivating Italy to revise the more conservative objectives laid out by the Strategia Energetica Nazionale (SEN) in 2017, aiming higher than the 28% target made at that time for renewable energy.

These are aggressive objectives that will lead to a great deal of investment, but Italy does not seem unprepared to take on the challenges and all of the movement taking place in this industry as our country fully takes part in this energy transition. The main driver behind this evolution is technology. For a long time, the digital revolution had a very gradual, marginal impact on the energy sector. Today, technology, innovation and digitalization are the main drivers of the energy transition and are changing the confines in the sector in a major way, introducing new paradigms when it comes to production, transportation, storage and consumption.

Market data shows a great deal of growth in investments in various areas of renewable energy, starting with solar and wind energy along with smart-energy projects, with a specific focus on e-mobility projects. The importance of this sector can be seen by the fact that the electric industry has unequivocally chosen renewable as the fundamental element in the future of energy.

Along with trend that sees the renewable sector being further strengthened, it is ever more evident

that, consequently, innovative business solutions are being developed for the increase in storage, intelligent networks, microgrids, the Internet of Things and digitalization, and this means that new key players are entering the market. These are companies that don't come from the energy sector and are 100% technological.

While deals that rely on the use of innovative technologies and efficiency and flexibility solutions are still limited, it is in this exact area where the most interesting innovations are taking place. By looking to the storage market, for example—which is still in its infancy stages in many ways—at the end of November 2018, an important and innovative agreement between Edison and Knutsen OAS Shipping was announced for chartering a ship to transport LNG, starting in 2021, supplying the first small-scale LNG deposit in the Italian peninsula. The agreement is part of the Small-Scale LNG project whereby Edison aims to introduce liquefied natural gas as an alternative fuel for sustainable mobility in naval and truck transportation. Another very hot area that is seeing a lot of investment, and not just in Italy, is e-mobility. According to data from Bloomberg New Energy Finance, this was the big driver in 2018 in developing the green economy worldwide. This is the area where we are seeing a real battle for dominance, with Asian countries currently coming out on top, specifically China, which has listed electric mobility as one of its 10 key sectors of the economy, promoting a great deal of cash flow and support from companies in the industry.

This rapid transformation and unstoppable technological development means that there is ever greater urgency in developing and updating the regulatory framework in order to facilitate and harmonize the advances taking place. Many of those interviewed point out that legal and tax-law firms need to better prepare themselves to understand this business in-depth in order to guide their clients toward possible future scenarios in the industry.

## THE MOST IMPORTANT DEALS OF THE YEAR

In 2018, various deals took place that were significant for their size or the professionals and firms involved. “Deal of the year for 2018” is most certainly **F2i's acquisition of Italian solar assets** held by RTR Rete Rinnovabile S.r.l **from the international Terra Firma fund**. Negotiations for the divestiture of Rtr began at the end of 2017. The agreement, which was signed in July, was completed in October of 2018.

\*Source, the 10th annual IREX report from Althesys

This was the most important divestiture of solar-energy assets ever to take place in Italy, with 334 MW distributed across 134 production sites, for an enterprise value of 1.3 billion euros.

This deal makes F2i the third main producer in this industry in Europe with over 800 MW of installed capacity.

Participating firms:

- **Legance** helped F2i and its subsidiary F2i Energie Rinnovabili 3 with a team led by Senior Partner **Monica Colombera** for the M&A aspects for the structuring and execution of financing for the deal, as well as in terms of refinancing all existing debt.
- **Gianni Origoni Grippo Cappelli & partners** worked with Terra Firma with a team led by **Francesco Puntillo** that included partner **Francesco Bruno**, counsel **Maria Panetta** and counsel **Angelo Crisafulli**.
- **Ashurst** assisted the financing banks. The Ashurst team led by partner **Carloandrea Meacci** included partner **Umberto Antonelli** and counsel **Fabio Balza** for the fiscal aspects.

## OTHER IMPORTANT DEALS:

### Divestiture of Total Erg to API

The divestiture of 100% TotalErg's shares, held by ERG and Total Marketing Services, to the Api Group. With this deal, API establishes itself as a leader in the industry with the ability to refine more than 6 million tons per year, and a network made up of more than 5,000 retailers. ERG has taken leave of the oil industry definitively in order to focus on renewable energy.

#### Advisors:

- **DLA Piper** with ERG and Total Marketing Services
- **BonelliErede** with Gruppo Api
- **CMS** with Total Marketing Services in the due-diligence and negotiation phases in terms of contract guarantees and the splitting of TotalErg in the oil industry
- **Ashurst** for notifying AGCM of the divestiture of Total Italia to Total MS
- **Legance** with the financial institutions.

### The divestiture of Gas Natural to Edison

Edison acquired Gas Natural Vendita Italia from Gas Natural Fenosa. This transaction allowed Edison to strengthen its position on the domestic market, increasing its customer base by 50% and extending its presence on the national market.

#### Advisors:

- **Gianni Origoni Grippo Cappelli & Partners** with Gas Natural Fenosa
- **Paul Hastings** with Edison

### Aggregation among multi-utility companies in the Lombardy region

This has to do with the corporate and industrial partnership among multi-utility companies Acsm-Agam, Aspem, Aevv, Lario Reti Holding and A2A. This was an important part of the consolidation process for the utilities sector in Italy.

#### Advisors:

- **PwC TLS** helped the parties jointly as a strategic and financial advisor for the aggregation project.
- **Gianni Origoni Grippo Cappelli & Partners** with A2A
- **BonelliErede** with the aggregate Acsm-Agam
- **Gatti Pavesi Bianchi** with the Comitato Parti Correlate from Acsm-Agam

On the infrastructure front, the following deserves a mention:

### Open Fiber broadband project

Financing of 3.5 billion to support the Open Fiber growth plan for the development of the first Italian ultra-broadband network in fiber optics. This is the largest structured-finance deal in the EMEA area for the development of a fiber-optic network.

#### Advisor:

- **White & Case** with Open Fiber
- **Lombardi Segni e Associati** with CDP Equity
- **Gianni Origoni Grippo Cappelli & Partners** with the banks
- **Ashurst** with Banca Europea degli Investimenti
- **Ludovici Piccone & Partners** took care of the structuring of the deal and followed the fiscal aspects of it.

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# SAVE THE DATE

10-14 June 2019 • Milan

# LEGALCOMMUNITYWEEK

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## Partners of the Week\*



BonelliErede

CASTALDI PARTNERS  
1996

CHIOMENTI

Deloitte.  
Legal



Freshfields Bruckhaus Deringer

Gatti Pavesi Bianchi



GIANNI-ORIGONI  
GRIPPO-CAPPELLI  
PARTNERS



Legance  
AVVOCATI ASSOCIATI

PAVIA e ANSALDO  
STUDIO LEGALE  
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## 4LEGAL – STUDIO LEGALE

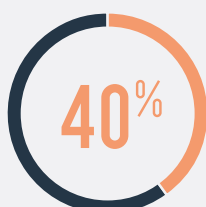
## RANKING



## TOTAL REVENUES IN ITALY

1,25mln

## ENERGY ACTIVITIES



## TEAM

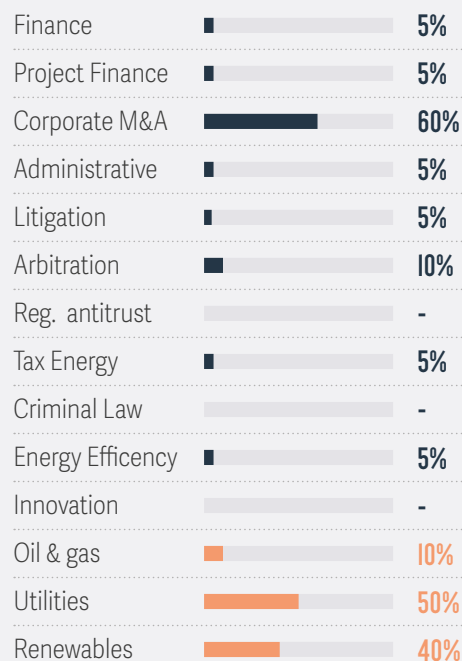
7 professionals

compared to the previous year +2

2 Partners 3 Associates 0 Counsels 2 Trainees

Andrea Sassi, Silvia Enrico

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



NEW

## STUDIO LEGALE AOR AVVOCATI

## RANKING



## TOTAL REVENUES IN ITALY

-

## TEAM

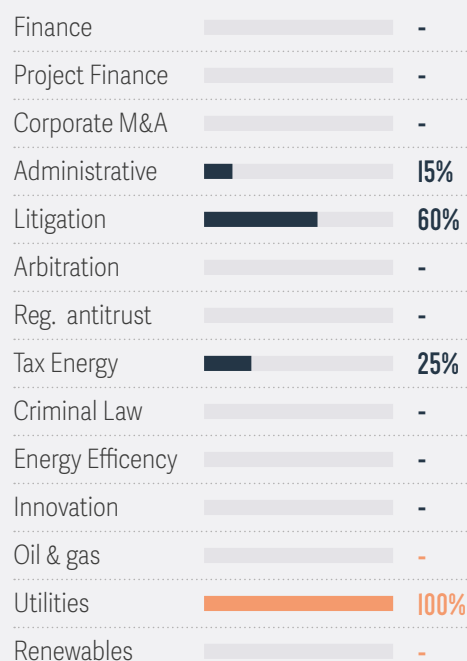
4 professionals

compared to the previous year

3 Partners 1 Associates - Counsels - Trainees

Marco Orlando, Angelo Annibali, Andrea Ruffini

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## ASHURST

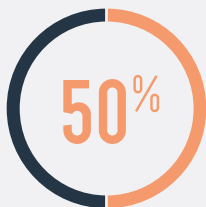
## RANKING



## TOTAL REVENUES IN ITALY

11,5mln

## ENERGY ACTIVITIES



## TEAM

**17** professionals  
compared to the previous year

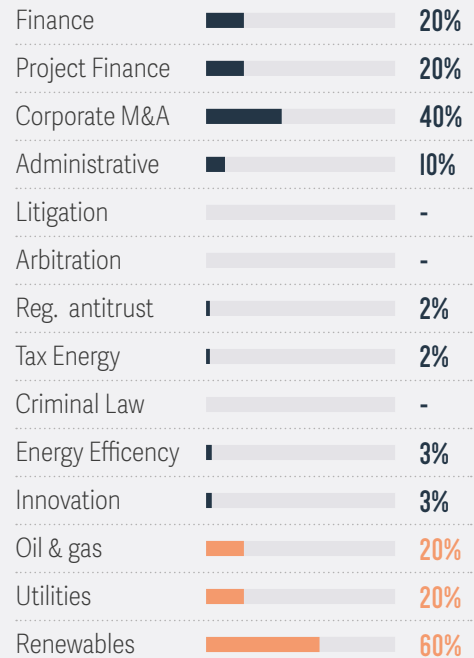
**4** Partners **7** Associates **2** Counsels **4** Trainees

Carloandrea Meacci, Franco Vigliano,  
Umberto Antonelli, Elena Giuffrè

## NEWS

Counsel Umberto Antonelli and Elena Giuffrè were promoted to partner in 2018.

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## BERTOLINI CLERICI (dati aggiornati a gennaio 2018)

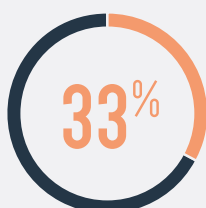
## RANKING



## TOTAL REVENUES IN ITALY

-

## ENERGY ACTIVITIES



## TEAM

**4** professionals  
compared to the previous year

**1** Partners **1** Associates **-** Counsels **2** Trainees

Niccolò Bertolini Clerici

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



NEW

## BIRD&amp;BIRD

## RANKING



## TOTAL REVENUES IN ITALY

25<sup>mln</sup>

## TEAM

13 professionals  
compared to the previous year

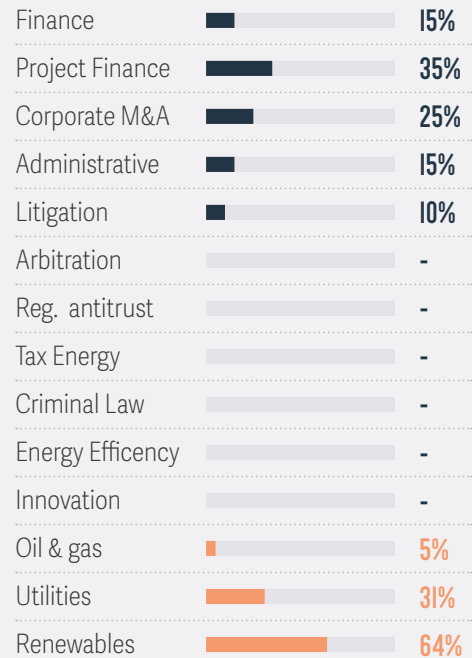
Partners	Associates	Counsels	Trainees
3	9	-	1

Pierpaolo Mastromarini, Simone Cadeddu, Alberto Salvadè

## NEWS

On October, 1st 2018 Pierpaolo Mastromarini and his team joined Bird & Bird, strengthening the firm's finance transactional capabilities in the energy and infrastructure sector.

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## BONELLIEREDE

## RANKING



## TOTAL REVENUES IN ITALY

166,32<sup>mln</sup>

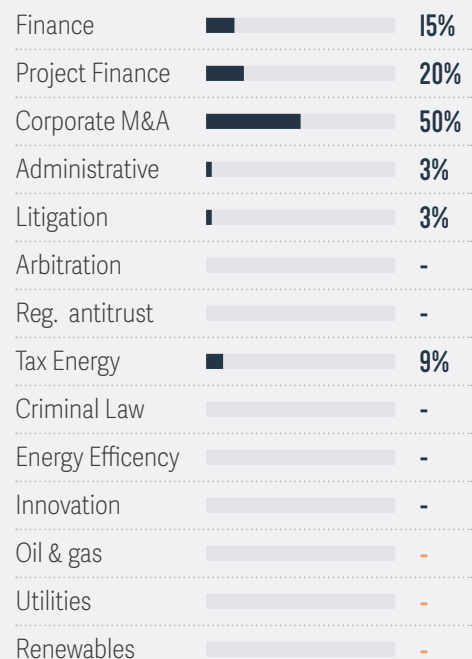
## TEAM

32 professionals  
compared to the previous year

Partners	Associates	Counsels	Trainees
12	15	-	5

Elena Busson, Roberto Cera, Paolo Daino, Fulvio Marvulli, Giuseppe Manzo, Massimo Merola, Barbara Napolitano Luca Perfetti, Mario Roli, Alberto Saravalle, Andrea Silvestri, Catia Tomasetti

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## CAIAZZO DONNINI PAPPALARDO & ASSOCIATI

### RANKING



### TOTAL REVENUES IN ITALY



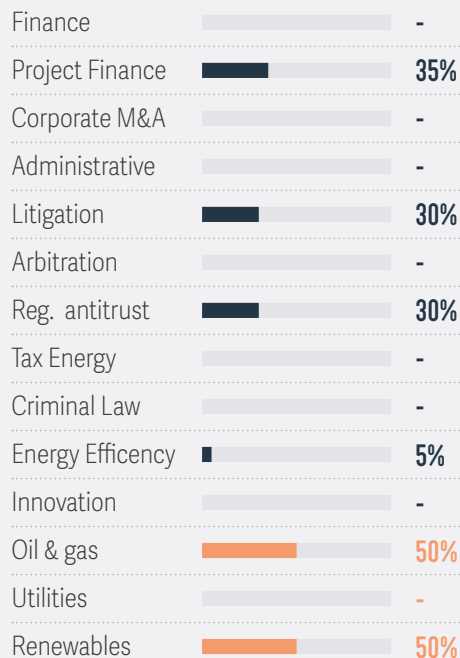
### TEAM

**7** professionals  
compared to the previous year

**2** Partners   **5** Associates   **-** Counsels   **-** Trainees

Rino Caiazza, Giulio Tognazzi

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## CBA

### RANKING



### TOTAL REVENUES IN ITALY

**22,5** mln

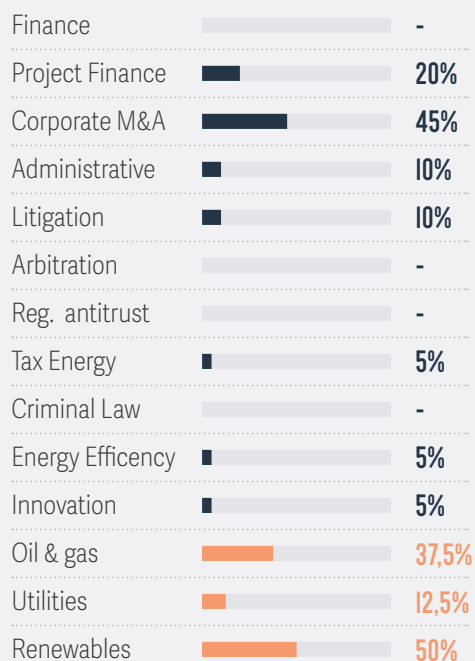
### TEAM

**15** professionals  
compared to the previous year

**4** Partners   **8** Associates   **2** Counsels   **1** Trainees

Paolo Esposito, Michele Citarella, Antonio Martini, Barbara Sartori  
+ Daniela Viaggio (Counsel responsible for Finance/Project finance), Fabrizio Magri (Counsel responsible for Administrative and environmental)

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS





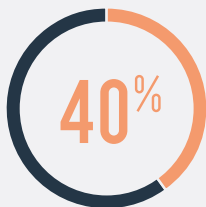
## CDRA

## RANKING



## TOTAL REVENUES IN ITALY

## ENERGY ACTIVITIES



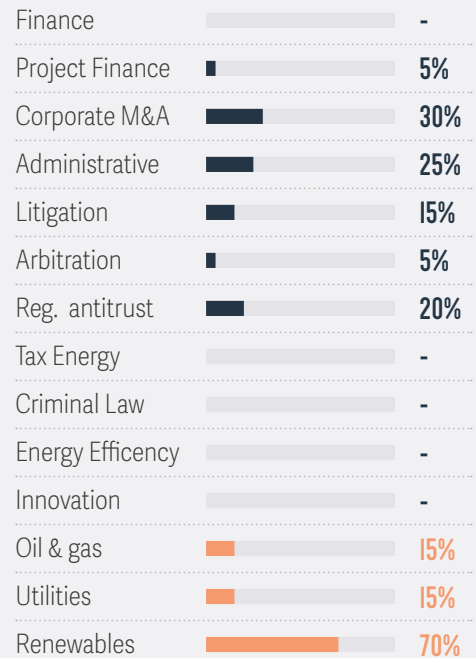
## TEAM

**16** professionals +5  
compared to the previous year

**2** Partners **11** Associates **-** Counsels **3** Trainees

Carlo Comandè, Paola Floridia

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## CHIOMENTI

## RANKING



## TOTAL REVENUES IN ITALY

**127**mln

## TEAM

**16** professionals -20  
compared to the previous year

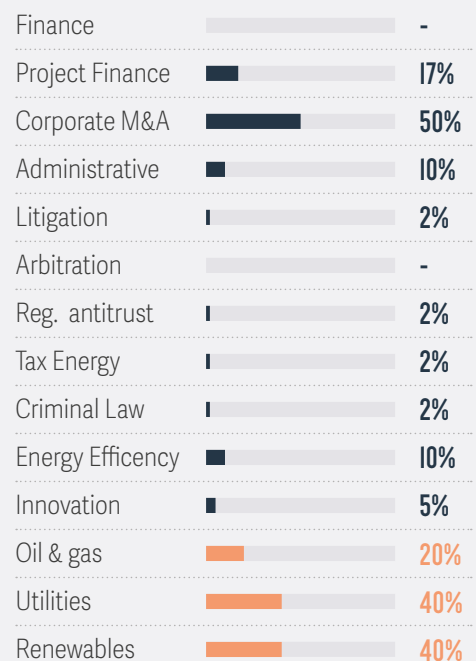
**4** Partners **12** Associates **-** Counsels **-** Trainees

Carola Antonini, Filippo Brunetti, Giulia Battaglia, Marco Nicolini

## NEWS

Katia Zulberti joined Chiomenti in the second half of 2017 as Senior attorney.

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## CINTIOLI & ASSOCIATI (dati aggiornati a gennaio 2018)

### RANKING



### TOTAL REVENUES IN ITALY

-

### ENERGY ACTIVITIES



### TEAM

**14** professionals  
compared to the previous year

**2** Partners **7** Associates **1** Counsels **4** Trainees

Fabio Cintioli, Giuseppe Lo Pinto

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Finance	-
Project Finance	-
Corporate M&A	-
Administrative	50%
Litigation	50%
Arbitration	-
Reg. antitrust	-
Tax Energy	-
Criminal Law	-
Energy Efficiency	-
Innovation	-
Oil & gas	50%
Utilities	40%
Renewables	10%

## CLEARY GOTTlieb

### RANKING



### TOTAL REVENUES IN ITALY

**51,3**mln

### TEAM

**35** professionals  
compared to the previous year **-3**

**9** Partners **10+3** Associates\* **3** Counsels **10** Trainees

Carlo de Vito Piscicelli, Giuseppe Scassellati, Roberto Bonsignore, Matteo Montanaro, Pietro Fioruzzi, Marco D'Ostuni, Matteo Beretta, Ferdinando Emanuele, Carlo Santoro

\* senior attorney

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Finance	-
Project Finance	-
Corporate M&A	-
Administrative	-
Litigation	-
Arbitration	-
Reg. antitrust	-
Tax Energy	-
Criminal Law	-
Energy Efficiency	-
Innovation	-
Oil & gas	-
Utilities	-
Renewables	-

## CLIFFORD CHANCE

## RANKING



## TOTAL REVENUES IN ITALY

**55**mln

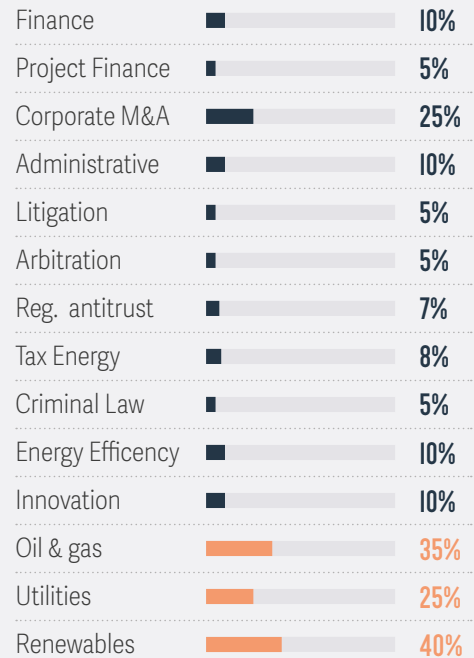
## TEAM

**29** professionals  
compared to the previous year **-1**

**8** **10** **3** **5**  
Partners Associates Counsels Trainees

Charles Adams, Giuseppe De Palma, Luciano Di Via, Carlo Galli, Antonio Golino, Fabio Guastadisegni, Umberto Penco Salvi, Aristide Police; Jean-Paule Castagno (counsel), Filippo Degni (counsel), Francesca Cuzzocrea (counsel)

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## CMS

## RANKING



## TOTAL REVENUES IN ITALY

**17,8**mln

## ENERGY ACTIVITIES



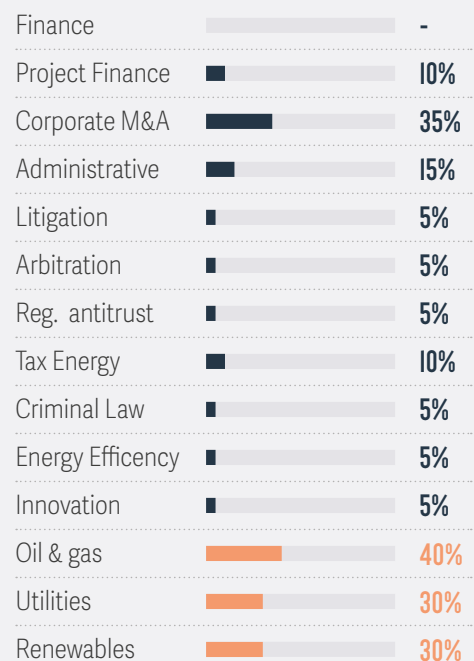
## TEAM

**14** professionals  
compared to the previous year **=**

**4** **7** **1** **2**  
Partners Associates Counsels Trainees

Pietro Cavasola, Dietmar Zischg, Matteo Ciminelli, Daniela Murer

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## CURTIS

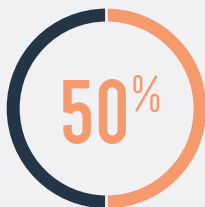
## RANKING



## TOTAL REVENUES IN ITALY

12mIn

## ENERGY ACTIVITIES



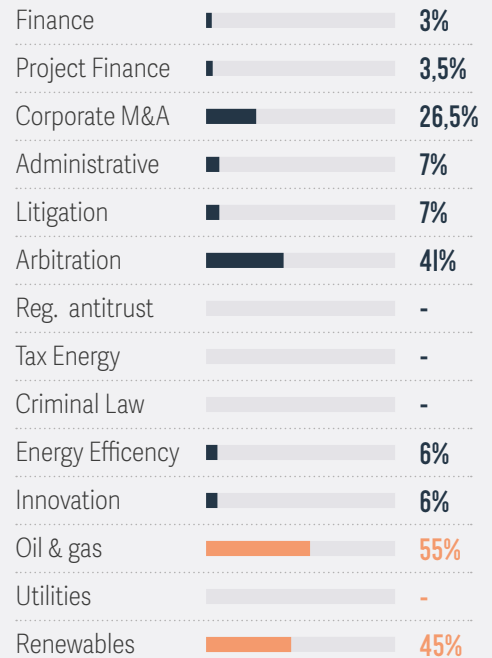
## TEAM

**29** professionals  
compared to the previous year **-1**

**6** **10** **5** **8**  
Partners Associates Counsels Trainees

Galileo Pozzoli, Daniela Sabelli, Professor  
Fabrizio Vismara, Alfonso Annibale  
de Marco, Ian Tully, Carmine Gravina,  
Professor Tullio Treves

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## DE VERGOTTINI STUDIO LEGALE

## RANKING



## TOTAL REVENUES IN ITALY

-

## ENERGY ACTIVITIES



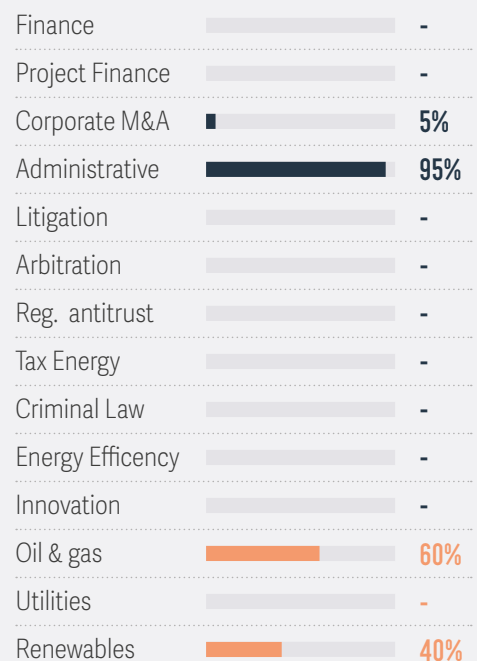
## TEAM

**15** professionals  
compared to the previous year **+3**

**5** **8** **-** **2**  
Partners Associates Counsels Trainees

Giuseppe de Vergottini, Cesare Caturani,  
Giovanni de Vergottini, Marco Petitto,  
Riccardo de Vergottini

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## DELOITTE LEGAL

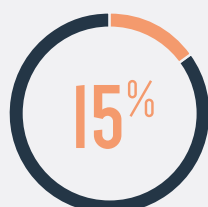
## RANKING



## TOTAL REVENUES IN ITALY

-

## ENERGY ACTIVITIES



## TEAM

12 professionals -2

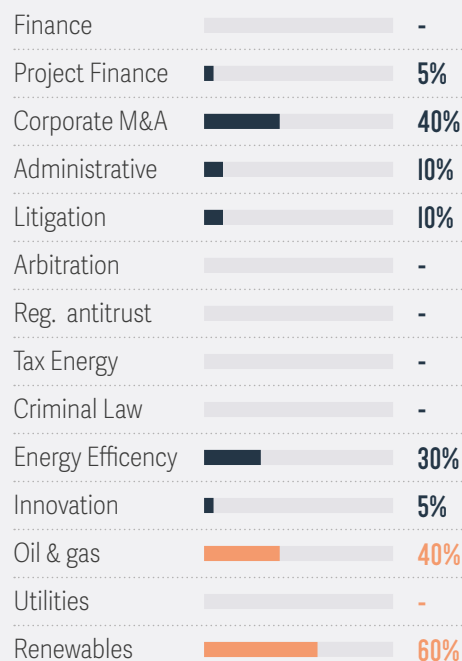
compared to the previous year

2 8 - 2

Partners Associates Counsels Trainees

Antonella Alfonsi, Massimo Zamorani

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## DENTONS EUROPE

## RANKING



## TOTAL REVENUES IN ITALY

25,66<sup>mln</sup>

## TEAM

10 professionals +3

compared to the previous year

4 3 2 1

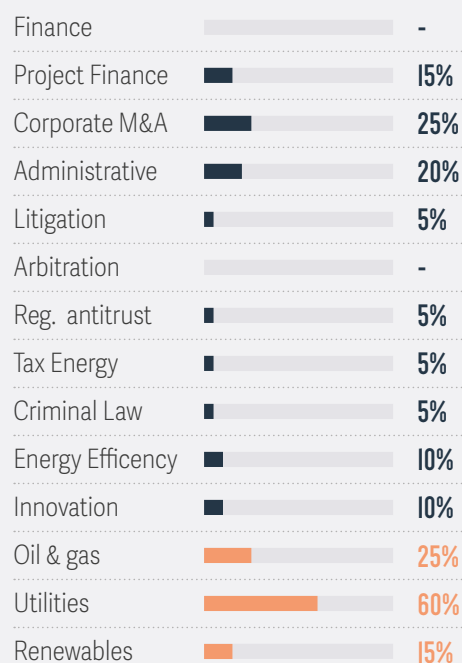
Partners Associates Counsels Trainees

Matteo Falcione, Giovanni Diotallevi,  
Davide Traina, Pier Francesco Faggiano

## NEWS

Partner Giovanni Diotallevi joined from Chiomenti together with 2 other professionals.

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## DLA PIPER

## RANKING



## TOTAL REVENUES IN ITALY

**75,68** mln

## NEWS

Alessia Marconi, legal director regulatory, joined from Watson Farley & Williams in July 2018. Gianmarco Scialpi, senior associate m&a, from McDermott Will Emery in April 2018.

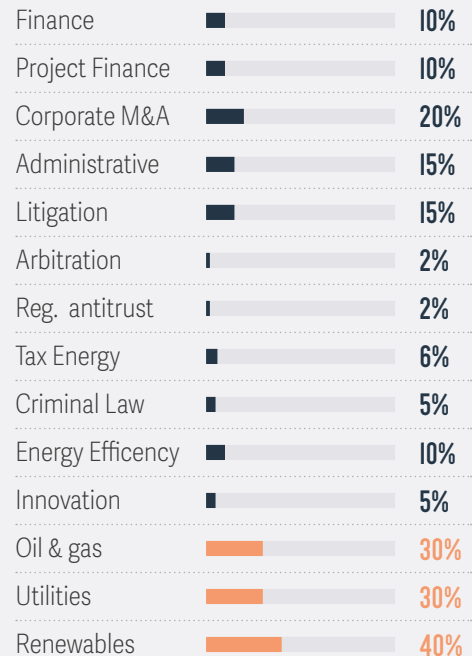
## TEAM

**50** professionals  
compared to the previous year

**15** Partners **27** Associates **-** Counsels **8** Trainees

Alessandro Boso Caretta, Antonio Carino, Germana Cassar, Andrea Di Dio, Francesco Ferrari, Domenico Gullo, Vincenzo La Malfa, Giulio Maroncelli, Stefano Modenesi, Francesco Novelli, Raffaella Quintana, Giovanni Ragnoni Bosco Lucarelli, Antonio Tomassini, Federico Zucconi Galli Fonseca

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



PUBLISHING GROUP  
**LC**

Is the **largest specialist legal publisher** across  
**Southern Europe and Latin America**  
with the acquisition of the majority share in

NEW

## DWF

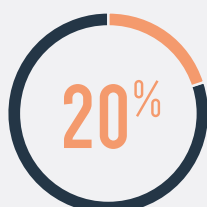
## RANKING



## TOTAL REVENUES IN ITALY

5mIn

## ENERGY ACTIVITIES



## TEAM

**10** professionals  
compared to the previous year

3

Partners

2

Associates

3

Counsels

2

Trainees

Michele Cicchetti, Lidia Scantamburlo,  
Tancredi Marino

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Finance	-
Project Finance	-
Corporate M&A	-
Administrative	-
Litigation	-
Arbitration	-
Reg. antitrust	-
Tax Energy	-
Criminal Law	-
Energy Efficiency	-
Innovation	-
Oil & gas	-
Utilities	-
Renewables	-



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+39 02 3031 7999

The energy sector is changing fast, from funding and legislation through technology and supply chain and choosing the right sector specialist is the first step to take.

We can connect you with the best legal expertise which includes: Oil and Gas, Wind, Solar PV/Solar thermal, Bioenergy, Energy from Waste (EfW), Waste disposal and recycling, District Energy, Anaerobic Digestion (AD), Energy Storage and Hydropower.

We focus on developing long-term relationships with clients and gaining a thorough understanding of their needs, goals and operating environments. This ensures our support is pro-active, reducing our clients' exposure to both legal and commercial risk.

Our in-depth knowledge and experience of the energy and industrials sectors allow us to deliver quality legal advice in a commercial context. This means that we are fully aware of the key issues, legislative changes, and policy updates which affect the sector so, whatever your requirements, we will be able to assist you.

NEW

## FIDANZA GIGLIOLA STUDIO LEGALE

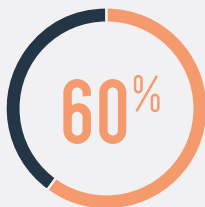
## RANKING



## TOTAL REVENUES IN ITALY

-

## ENERGY ACTIVITIES



## TEAM

**8** professionals  
compared to the previous year

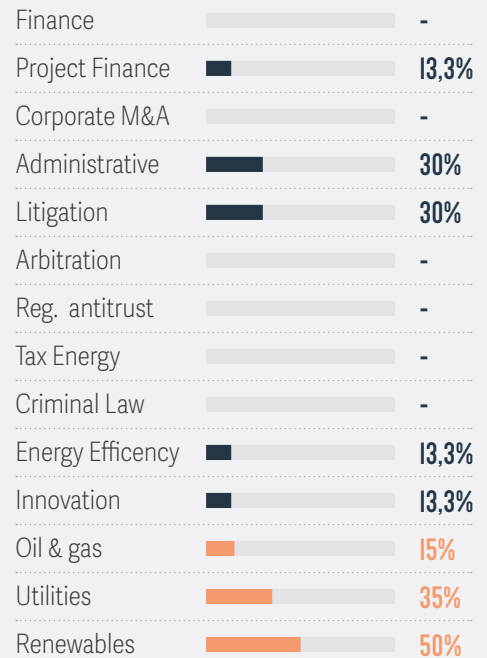
**2** Partners   **2** Associates   **2** Counsels   **2** Trainees

Sergio Fidanza, Angelo Gigliola

## NEWS

In March 2018 the firm previously known as Amministrativisti Europei Associati, changed its brand into Fidanza Gigliola – Studio legale.

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## FORNARI E ASSOCIATI

## RANKING



## TOTAL REVENUES IN ITALY

-

## TEAM

**7** professionals  
compared to the previous year

**2** Partners   **5** Associates   **-** Counsels   **-** Trainees

Giuseppe Fornari, Enrico Di Fiorino

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS





## FRACCASTORO STUDIO LEGALE

## RANKING



## TOTAL REVENUES IN ITALY



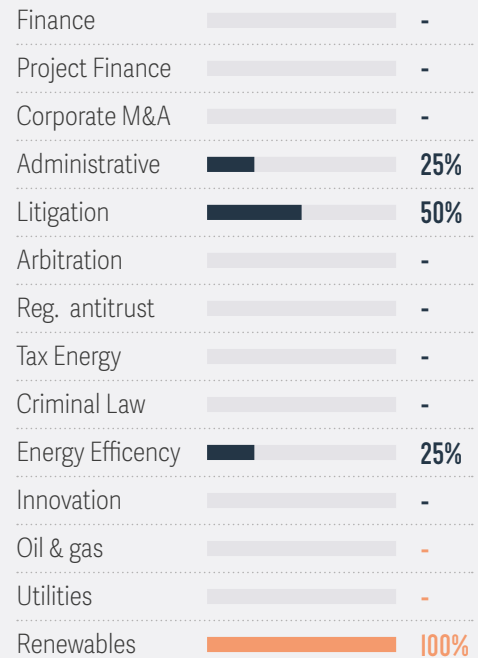
## TEAM

**7** professionals  
compared to the previous year

**1** Partners **5** Associates **-** Counsels **1** Trainees

Giorgio Fraccastoro

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## FRANCO GAETANO SCOCA AVVOCATI AMMINISTRATIVISTI

NEW

## RANKING



## TOTAL REVENUES IN ITALY



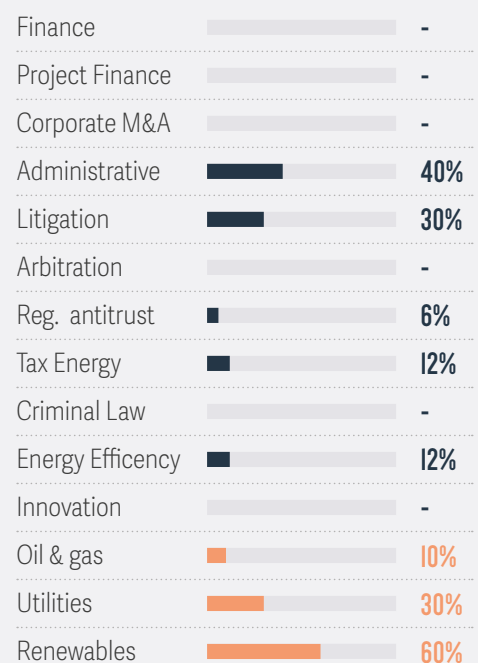
## TEAM

**8** professionals  
compared to the previous year

**2** Partners **4** Associates **2** Counsels **1** Trainees

Fabio Giuseppe Angelini, Angelo Romano

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## FRESHFIELDS

## RANKING



## TOTAL REVENUES IN ITALY

**49,8**mln

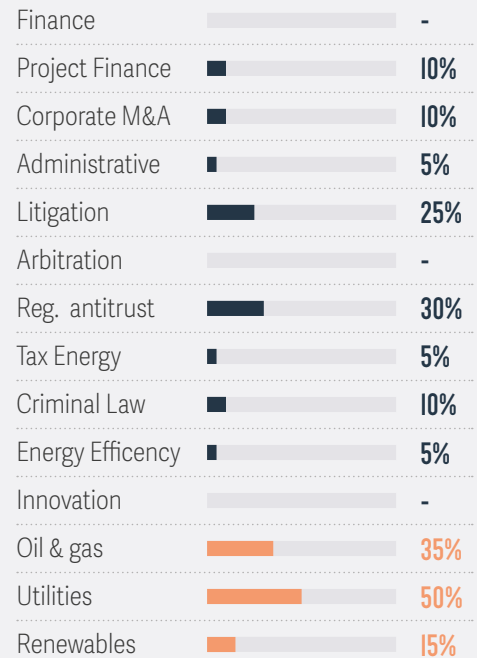
## TEAM

**26** professionals  
compared to the previous year

**5** Partners **15** Associates **1** Counsels **5** Trainees

Tommaso Salonico, Gian Luca Zampa (competition law / regulatory); Fabrizio Arossa, Enrico Castelalini Castellani (DR/ Arbitration); Nicola Asti (Corporate)

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## GEBBIA BORTOLOTTI PENALISTI ASSOCIATI

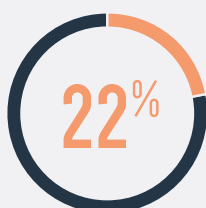
## RANKING



## TOTAL REVENUES IN ITALY

-

## ENERGY ACTIVITIES



## TEAM

**16** professionals  
compared to the previous year **+3**

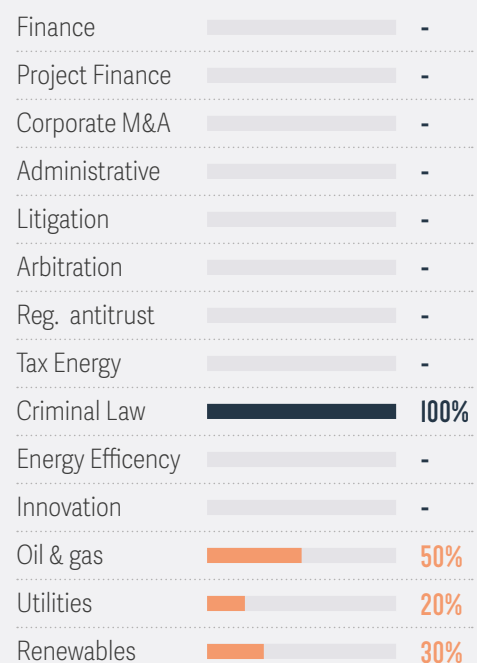
**3** Partners **3** Associates **7** Counsels **3** Trainees

Mario Gebbia, Maurizio Bortolotto, Valentina Corino

## NEWS

Cristina Ajroldi arrived in June 2018 as of counsel.

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## GIANNI ORIGONI GRIPPO CAPPELLI & PARTNER

### RANKING



### TOTAL REVENUES IN ITALY

132mln

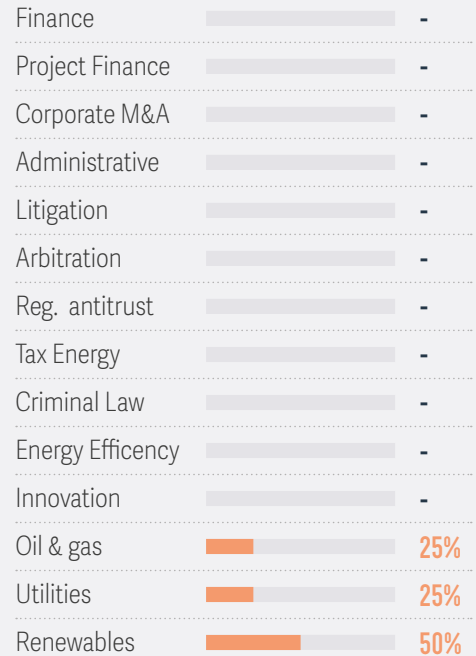
### TEAM

**41** professionals  
compared to the previous year **-8**

**10** Partners **17** Associates **5** Counsels **9** Trainees

Francesco Puntillo, Ottaviano Sanseverino Vimercati, Eugenio Grippo, Francesco Bruno, Stefano Cunico, Magda Serriello, Giuseppe Velluto, Antonella Capria, Elisabetta Gardini, Teodora Marocco

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## GILIBERTI TRISCORNIA E ASSOCIATI

NEW

### RANKING



### TOTAL REVENUES IN ITALY

-

### TEAM

**18** professionals  
compared to the previous year

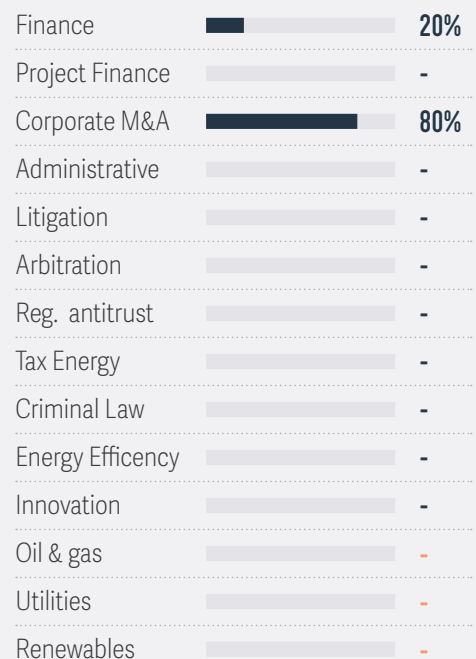
**5** Partners **10** Associates **-** Counsels **3** Trainees

Alessandro Triscornia, Riccardo Coda, Federico Fischer, Carmine Oncia, Ilaria Zingali

### NEWS

Carmine Oncia with Nicoletta di Bari and Laura Pibiri joined in Spring 2018 from Grimaldi.

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## GRIMALDI STUDIO LEGALE

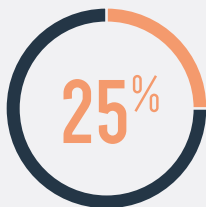
## RANKING



## TOTAL REVENUES IN ITALY

**26**mln\*

## ENERGY ACTIVITIES



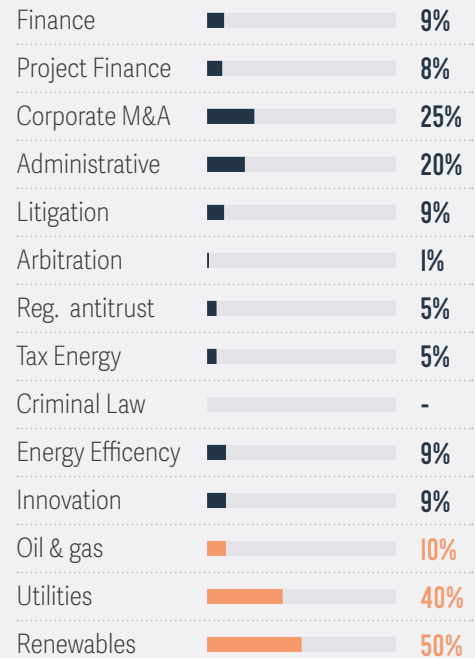
## TEAM

**56** professionals  
compared to the previous year ▲ +1

**17** Partners **24** Associates **6** Counsels **10** Trainees

Giovanni Bocciardo, Tiziana Del Prete, Roberto de Nardis di Prata, Luca Dezzani, Daniela Fioretti, Giorgio Gallenzi, Giancarlo Luglini, Maurizio Mengassini, Adriano Pala, Fabio Pizzoccheri, Annalisa Pescatori, Elena Sacco, Riccardo Salvatori, Sergio Massimiliano Sambri, Paolo Sani, Riccardo Sallustio, Francesco Sciaudone

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



\* Dichiarato 36,5mln

## HOGAN LOVELLS

## RANKING



## TOTAL REVENUES IN ITALY

**30**mln

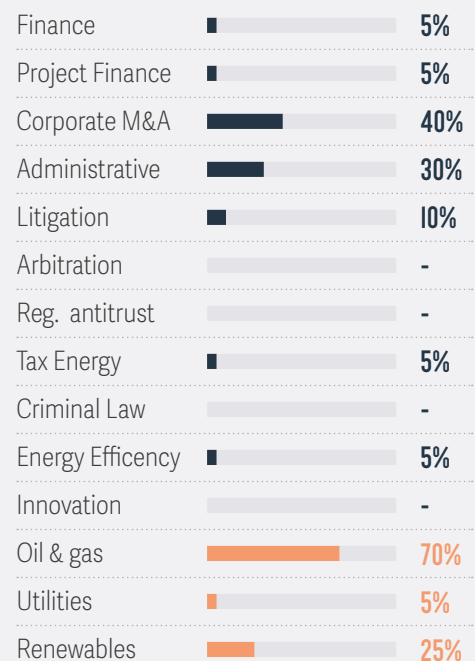
## TEAM

**35** professionals  
compared to the previous year ▼ -11

**6** Partners **22** Associates **3** Counsels **4** Trainees

Leah Dunlop, Antonio Di Pasquale, Luca Picone, Francesca Angeloni, Francesca Rolla, Carlo Massini

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## L&B PARTNERS AVVOCATI ASSOCIATI

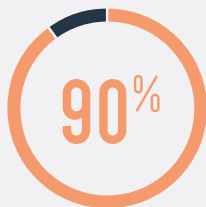
### RANKING



### TOTAL REVENUES IN ITALY

-

### ENERGY ACTIVITIES



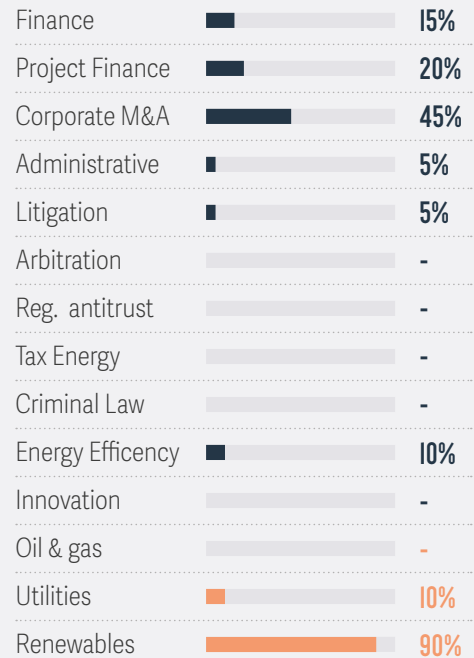
### TEAM

**18** professionals  
compared to the previous year **+5**

**3** Partners **11** Associates **-** Counsels **4** Trainees

Michele Di Terlizzi, Bartolomeo Cozzoli,  
Antonella Cozzoli

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## LCA STUDIO LEGALE

NEW

### RANKING



### TOTAL REVENUES IN ITALY

**15** mln

### ENERGY ACTIVITIES



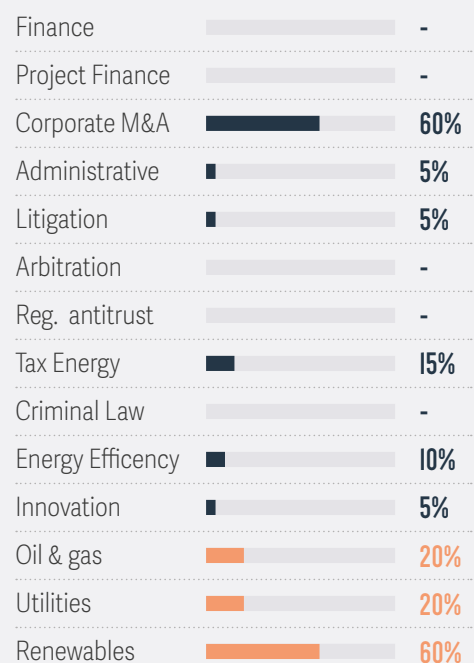
### TEAM

**9** professionals  
compared to the previous year

**4** Partners **4** Associates **-** Counsels **1** Trainees

Andrea Carreri, Giulio Azzaretto, Matteo  
Moretti, Marian Rosito

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## LEGANCE

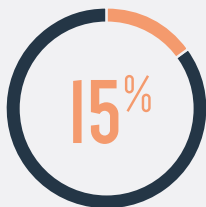
## RANKING



## TOTAL REVENUES IN ITALY

**78**mln

## ENERGY ACTIVITIES



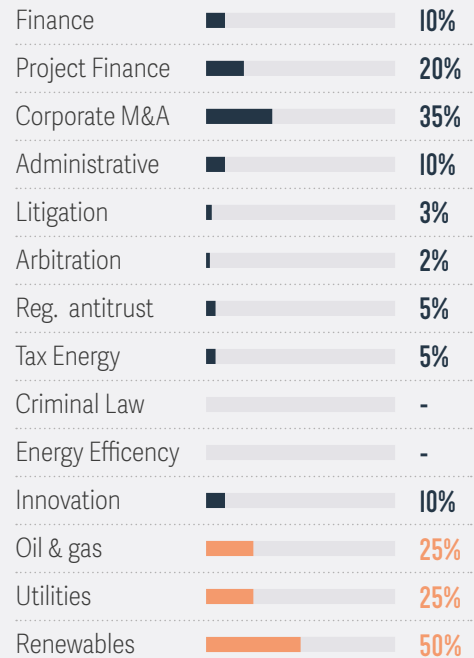
## TEAM

**48** professionals  
compared to the previous year **+2**

**7** **37** **3** **1**  
Partners Associates Counsels Trainees

Monica Colombero, Filippo Ruffato (Energy, Project and Infrastructure), Giuseppe Abbruzzese, Alessandro Botto, Filippo Pacciani (Administrative)  
Antonio Palazzolo, Giovanni Scirocco (Senior Counsel) – Energy, Project and Infrastructure

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## LINKLATERS

## RANKING



## TOTAL REVENUES IN ITALY

**42**mln

## ENERGY ACTIVITIES



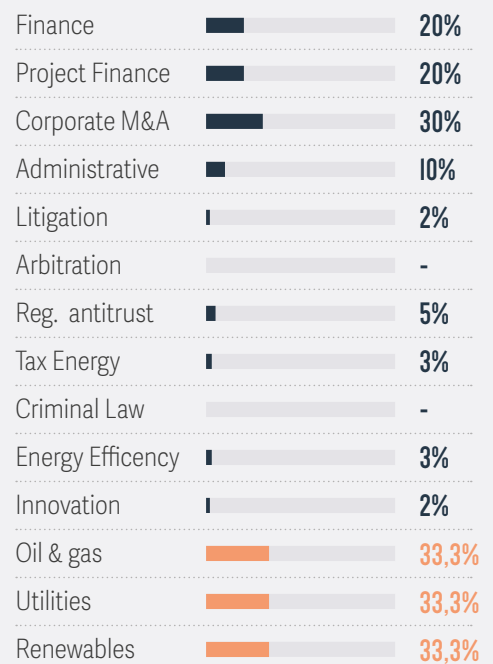
## TEAM

**18** professionals  
compared to the previous year **+5**

**3** **10** **3** **2**  
Partners Associates Counsels Trainees

Giorgio Fantacchiotti, Luca Dal Cerro, Roberto Casati

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## LIPANI CATRICALÀ &amp; PARTNERS

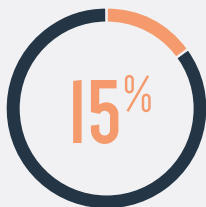
## RANKING



## TOTAL REVENUES IN ITALY

-

## ENERGY ACTIVITIES



## TEAM

**11** professionals  
compared to the previous year **+4**

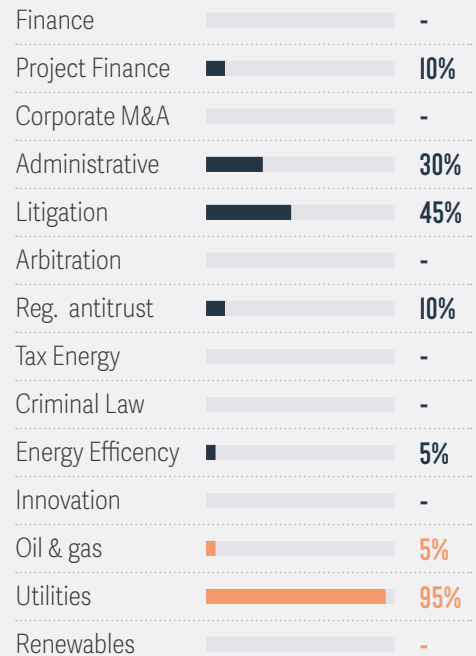
**3** Partners **8** Associates - Counsels - Trainees

Damiano Lipani, Francesca Sbrana,  
Francesco Pezone

## NEWS

Roberto Nigro joined the firm in January 2018 as partner together with his team to strengthen the Milan office.

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## LOMBARDI SEGNI E ASSOCIATI

## RANKING



## TOTAL REVENUES IN ITALY

**26,5** mln

## ENERGY ACTIVITIES



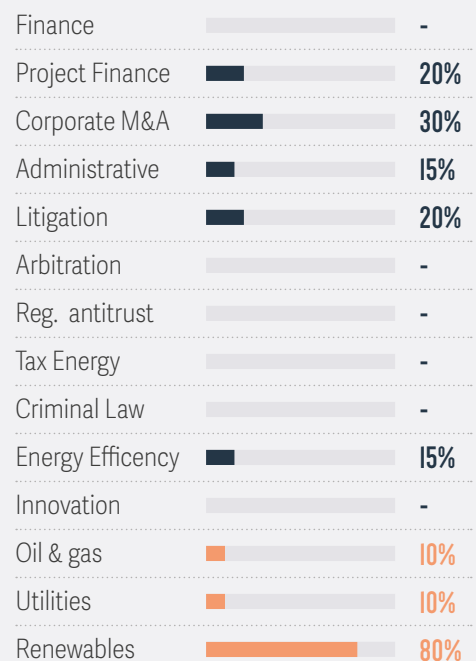
## TEAM

**12** professionals  
compared to the previous year **-1**

**4** Partners **8** Associates - Counsels - Trainees

Carla Mambretti, Nicola Gaglione, Mauro Pisapia, Luigi Pontrelli

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS





# LC Publishing Group

[www.lcpublishinggroup.it](http://www.lcpublishinggroup.it)



MAG is the first fortnightly online magazine dedicated to the Italian business community. In every issue, the most prominent lawyers, bankers, entrepreneurs and chefs reveal and comment on news and market trends. Inside you'll find:

- Interviews to Managing Directors, Lawyers, Bankers, Advisors, tax Experts and Chef;
- Sector Studies;
- Report and post-research interviews, awards and Events.



The first website of the group, launched in October 2011, Legalcommunity.it is aimed at business lawyers, tax consultants and accountants. Every day the website reports current and in-depth news from major companies and from the business lawyers' point of view.



Launched in May 2014, the site is aimed at bankers, private equity funds, real estate operators and asset management companies. For its contents, the magazine focuses on finance market, i.e., on transfers and new appointments, operations and related advisors, rather than on insights and analytical data on market trends. Financecommunity.it has achieved a spectacular growth in terms of number of readers and professionals taking part, giving their contribution.



Launched in May 2015, the digital title is aimed at business managers, HR managers, marketing managers, financial managers and top management. At content level, it focuses on lawyers who work in-house at companies and on the evolution of this group of professions in Italy.



Foodcommunity.it is the Group's website dedicated to the food & beverage sector, created in 2016. The portal aims to analyze the economic scenario, through the protagonists of the food and wine world in Italy and abroad. Great attention is devoted to Michelin starred chefs, to the opening of new restaurants, as well as to the moves of food companies, from multinationals to small producers. The world of food recounted with an economic approach, with the focus on the most important figures in the industry (Chef, high-end restaurants, small artisanal producers).





## LC Publishing Group

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**FOODCOMMUNITYNEWS**

Foodcommunitynews.com, launched in 2017, is the international portal dedicated to the development of the Italian food & beverage sector beyond Italy. Written in English, it provides news and insights on the internationalization of the realities and protagonists of the Made in Italy eno-gastronomic world.



**INHOUSECOMMUNITYUS**

The latest site (April 2018), InhousecommunityUS.com is the international magazine, in English, that covers legal and inhouse affairs in the United States, through experiences beyond Italy's borders to reach overseas destinations and all over the world.

**Iberian Lawyer**



LC Publishing Group, with its majority stake in Iberian Legal Group, also owns Iberian Lawyer, the printed and digital magazine and in-depth source of information for lawyers who advise international business interests in Spain and Portugal as well as the increasingly global interests of Iberian businesses in Latin America and Africa. Regular Iberian Lawyer networking events enable readers to meet and debate the strategic legal issues affecting their business interests.

**The Latin American Lawyer**



LC Publishing Group, with its majority stake in Iberian Legal Group, owns The Latin American Lawyer, the printed and digital magazine proposing in-depth articles, reports and interviews which represents a bridge of communication for leading law firms and multinational clients in Latin America, Europe, the US and Africa. It is set to broadcast, communicate and educate through the provision of relevant market intelligence and content to international investors.

**unbuonavvocato**.it



Unbuonavvocato.it, the first marketplace for the match between demand and supply for legal services to the consumer, with clear prices. Created in 2017, it aims at those who need to deal with a lawyer, even if it's merely to ask for an opinion by telephone. It is the website that allows you to quickly find the best closer lawyer, available at that time, at the best price; contacting him in real time or buying his advice at a pre-established price.

## MACCHI DI CELLERE GANGEMI

### RANKING



### TOTAL REVENUES IN ITALY

**18mIn**

### ENERGY ACTIVITIES



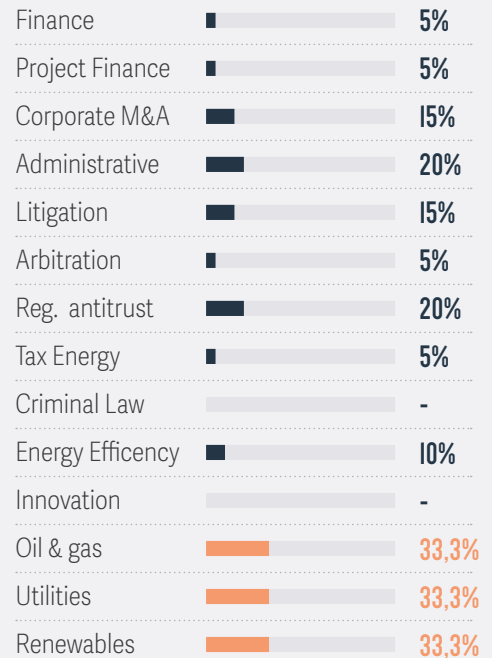
### TEAM

**32** professionals **-7**  
compared to the previous year

**10** **18** **1** **3**  
Partners Associates Counsels Trainees

Claudio Visco, Francesco Piron, Emilio Sani, Marco Sella, Doris Mansueto, Giannalberto Mazzei, Rosaria Arancio, Claudia Bruscaglioni, Silvia Dell'Atti, Francesca Bogoni

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## NORTON ROSE FULBRIGHT

### RANKING



### TOTAL REVENUES IN ITALY

—

### ENERGY ACTIVITIES



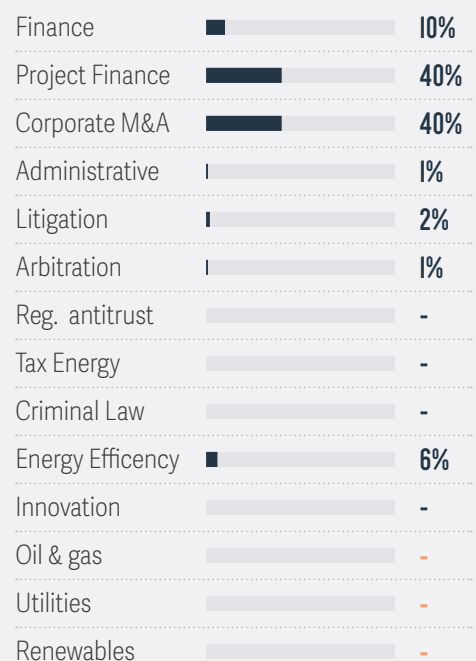
### TEAM

**17** professionals **=**  
compared to the previous year

**3** **9** **2** **3**  
Partners Associates Counsels Trainees

Arturo Sferruzza, Gennaro Mazzuocolo, Cecilia Buresti

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## ORRICK

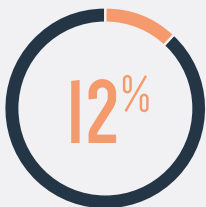
## RANKING



## TOTAL REVENUES IN ITALY

**33,3**mln

## ENERGY ACTIVITIES

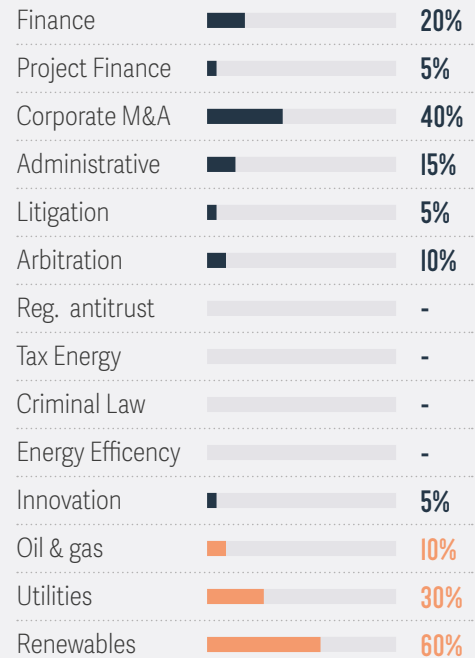


## TEAM



Carlo Montella, Cristina Martorana

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## OSBORNE CLARKE

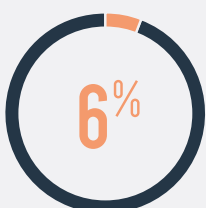
## RANKING



## TOTAL REVENUES IN ITALY

**14**mln

## ENERGY ACTIVITIES

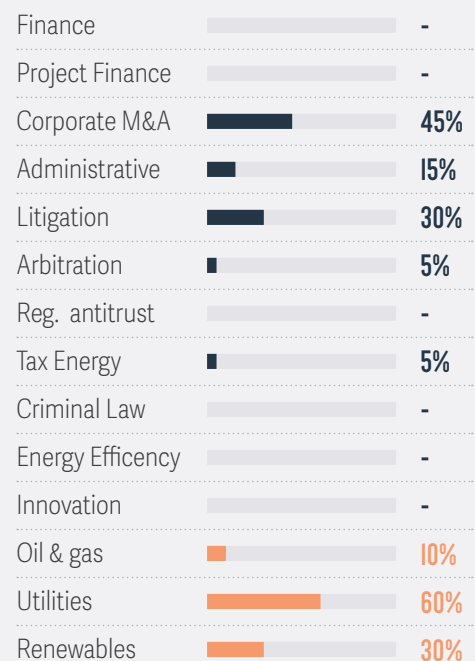


## TEAM



Giovanni Penzo, Riccardo Roversi

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## PAUL HASTINGS

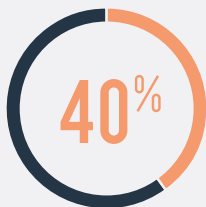
## RANKING



## TOTAL REVENUES IN ITALY

-

## ENERGY ACTIVITIES



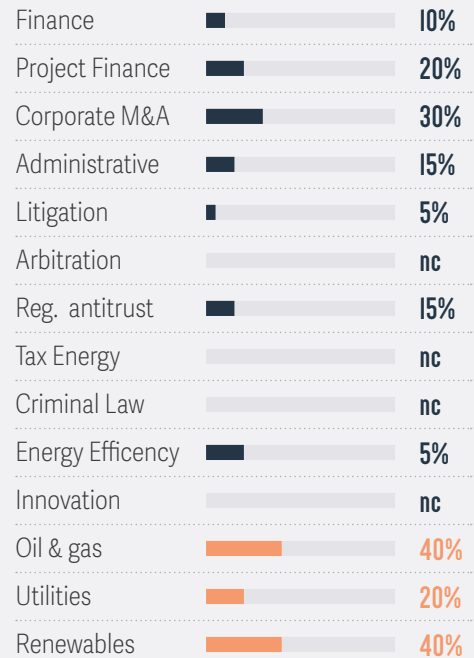
## TEAM

**15** professionals +3  
compared to the previous year

**3** **12** - -  
Partners Associates Counsels Trainees

Lorenzo Parola, Bruno Cova, Francesca Morra

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## PAVIA E ANSALDO

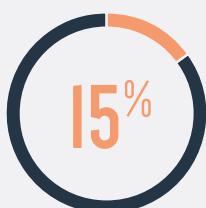
## RANKING



## TOTAL REVENUES IN ITALY

**32**mln

## ENERGY ACTIVITIES



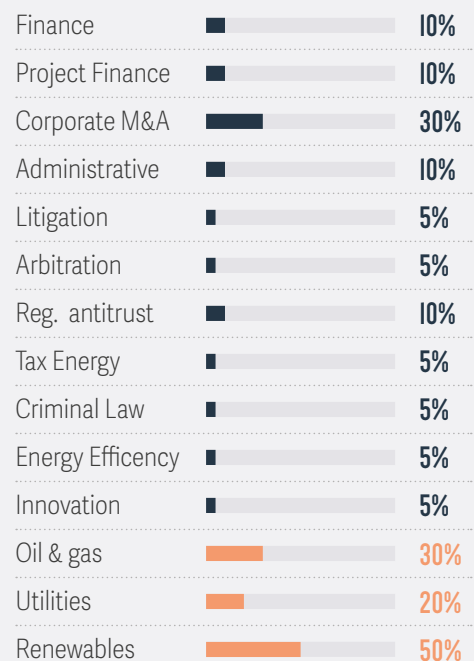
## TEAM

**12** professionals -4  
compared to the previous year

**4** **6** **1** **1**  
Partners Associates Counsels Trainees

Carlo Del Conte, Claudio Cera, Meritzell Roca Ortega, Sven von Mensenkampff

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



NEW

## PEDERSOLI STUDIO LEGALE

## RANKING



## TOTAL REVENUES IN ITALY

35,8 mln

## ENERGY ACTIVITIES



## TEAM

14 professionals  
compared to the previous year

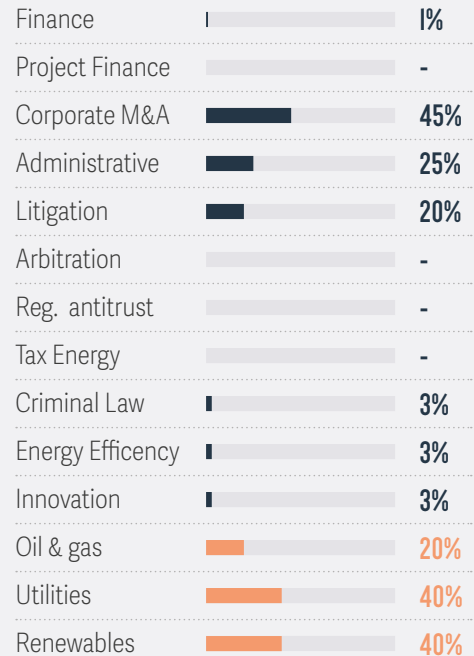
5 Partners   7 Associates   2 Counsels   - Trainees

Sergio Fienga, Enrico Maria Mancuso, Antonio Pedersoli, Ascanio Cibrario, Luca Saraceni

## NEWS

Two lateral hires: Sergio Fienga, Equity Partner from Studio CDP, joined to lead the Administrative Law department together with 4 associates. Enrico Maria Mancuso, Equity Partner from Baker McKenzie, joined to lead the White-Collar Defense and Investigations department, together with 3 associates.

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



NEW

## PERRONI E ASSOCIATI

## RANKING



## TOTAL REVENUES IN ITALY

-

## TEAM

11 professionals  
compared to the previous year

3 Partners   6 Associates   1 Counsels   1 Trainees

Giorgio Perroni Elisabetta Busuito, Bruno Andò

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



NEW

## PUCCIO GIOVANNINI - PENALISTI ASSOCIATI

## RANKING



## TOTAL REVENUES IN ITALY

-

## TEAM

**7** professionals  
compared to the previous year

2

Partners

3

Associates

1

Counsels

1

Trainees

Andrea Puccio, Francesco Giovannini

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Finance		-
Project Finance		-
Corporate M&A		-
Administrative		-
Litigation		-
Arbitration		-
Reg. antitrust		-
Tax Energy		-
Criminal Law		100%
Energy Efficiency		-
Innovation		-
Oil & gas		-
Utilities		-
Renewables		-

## PURI BRACCO LENZI

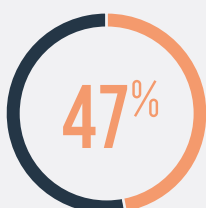
## RANKING



## TOTAL REVENUES IN ITALY

7,2mIn

## ENERGY ACTIVITIES



## TEAM

**10** professionals  
compared to the previous year

2

Partners

6

Associates

-

Counsels

2

Trainees

Pietro Bracco, Ottavia Orlandoni

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Finance		-
Project Finance		-
Corporate M&A		-
Administrative		-
Litigation		-
Arbitration		-
Reg. antitrust		-
Tax Energy		100%
Criminal Law		-
Energy Efficiency		-
Innovation		-
Oil & gas		-
Utilities		-
Renewables		-

NEW

## PWC TLS - AVVOCATI E COMMERCIALISTI

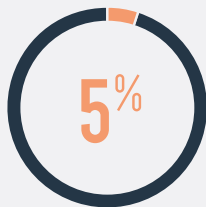
## RANKING



## TOTAL REVENUES IN ITALY

130mln

## ENERGY ACTIVITIES



## TEAM

25 professionals

compared to the previous year

4 Partners 14 Associates - Counsels 7 Trainees

Giovanni Stefanin, Tommaso Tomaiuolo,  
Franco Boga e Stefano Tonetti

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Finance	-
Project Finance	-
Corporate M&A	-
Administrative	-
Litigation	-
Arbitration	-
Reg. antitrust	-
Tax Energy	-
Criminal Law	-
Energy Efficiency	-
Innovation	-
Oil & gas	-
Utilities	-
Renewables	-

## RÖDL &amp; PARTNERS

## RANKING



## TOTAL REVENUES IN ITALY

21mln

## ENERGY ACTIVITIES



## TEAM

25 professionals

compared to the previous year +9

5 Partners 17 Associates - Counsels 3 Trainees

Roberto Pera, Svenja Bartels, Paolo Peroni,  
Gennaro Sposato, Thomas Giuliani

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Finance	3%
Project Finance	7%
Corporate M&A	30%
Administrative	5%
Litigation	3%
Arbitration	2%
Reg. antitrust	2%
Tax Energy	15%
Criminal Law	-
Energy Efficiency	23%
Innovation	10%
Oil & gas	5%
Utilities	10%
Renewables	85%

## STUDIO LEGALE STICCHI DAMIANI

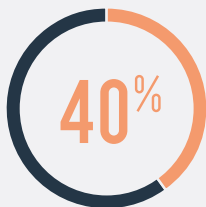
## RANKING



## TOTAL REVENUES IN ITALY

5mIn

## ENERGY ACTIVITIES



## TEAM

30 professionals

compared to the previous year

3 Partners 19 Associates 2 Counsels 6 Trainees

Ernesto Sticchi Damiani, Saverio Sticchi Damiani, Andrea Sticchi Damiani

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Finance		-
Project Finance		-
Corporate M&A		-
Administrative		50%
Litigation		50%
Arbitration		-
Reg. antitrust		-
Tax Energy		-
Criminal Law		-
Energy Efficiency		-
Innovation		-
Oil & gas		-
Utilities		-
Renewables		100%

## TMDPLEX TARANTO MAIONE &amp; DELLA PIETRA (Penale)

NEW

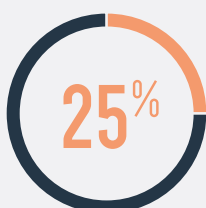
## RANKING



## TOTAL REVENUES IN ITALY

-

## ENERGY ACTIVITIES



## TEAM

5 professionals

compared to the previous year

2 Partners 2 Associates - Counsels 1 Trainees

Lelio della Pietra, Antonino Taranto

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Finance		-
Project Finance		-
Corporate M&A		-
Administrative		-
Litigation		-
Arbitration		-
Reg. antitrust		-
Tax Energy		-
Criminal Law		100%
Energy Efficiency		-
Innovation		-
Oil & gas		-
Utilities		-
Renewables		-



## TODARELLO & PARTNERS

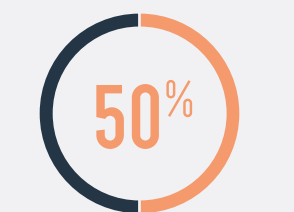
### RANKING



### TOTAL REVENUES IN ITALY



### ENERGY ACTIVITIES

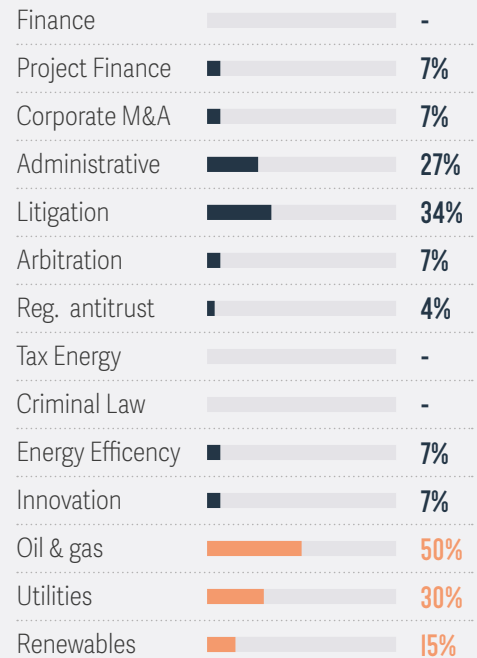


### TEAM



Todarello, Giuseppe Fuda, Massimo Colicchia, Federico Novelli)

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## TONUCCI & PARTNERS (Dati aggiornati a gennaio 2018)

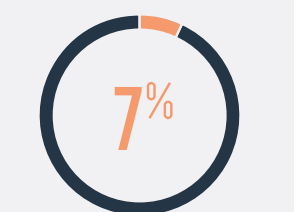
### RANKING



### TOTAL REVENUES IN ITALY



### ENERGY ACTIVITIES

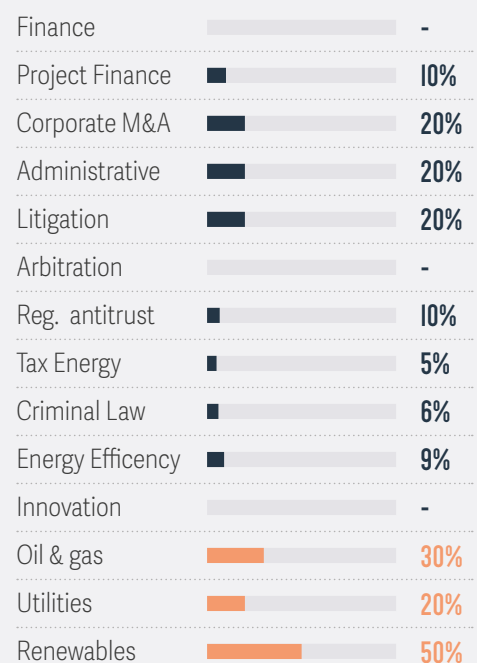


### TEAM



Pasquale Silvestro, Stefano Lucarini, Alberto Fantini, Richard Conrad Morabito

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



## WATSON FARLEY & WILLIAMS

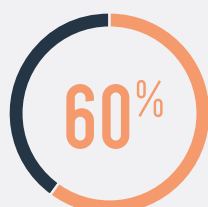
### RANKING



### TOTAL REVENUES IN ITALY



### ENERGY ACTIVITIES



### TEAM

**18** professionals  
compared to the previous year

**-6**

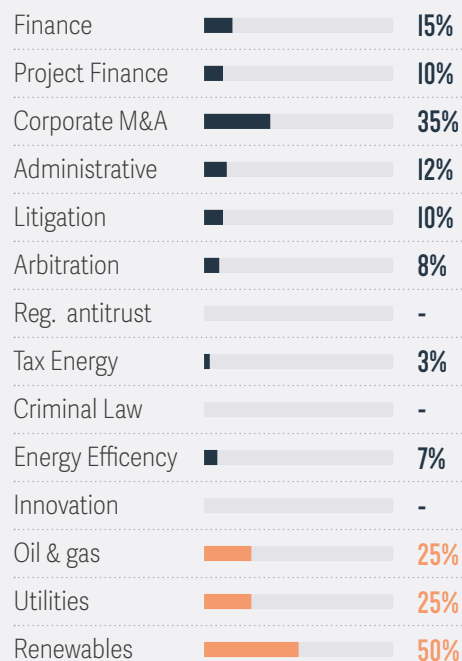
**5** Partners **6** Associates **1** Counsels **6** Trainees

Eugenio Tranchino, Tiziana Manenti, Carlo Cosmelli, Mario D'Ovidio, Elvezio Santarelli

### NEWS

Mario D'Ovidio, previously Partner at DLA Piper, joined at the end of 2017.

### ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



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